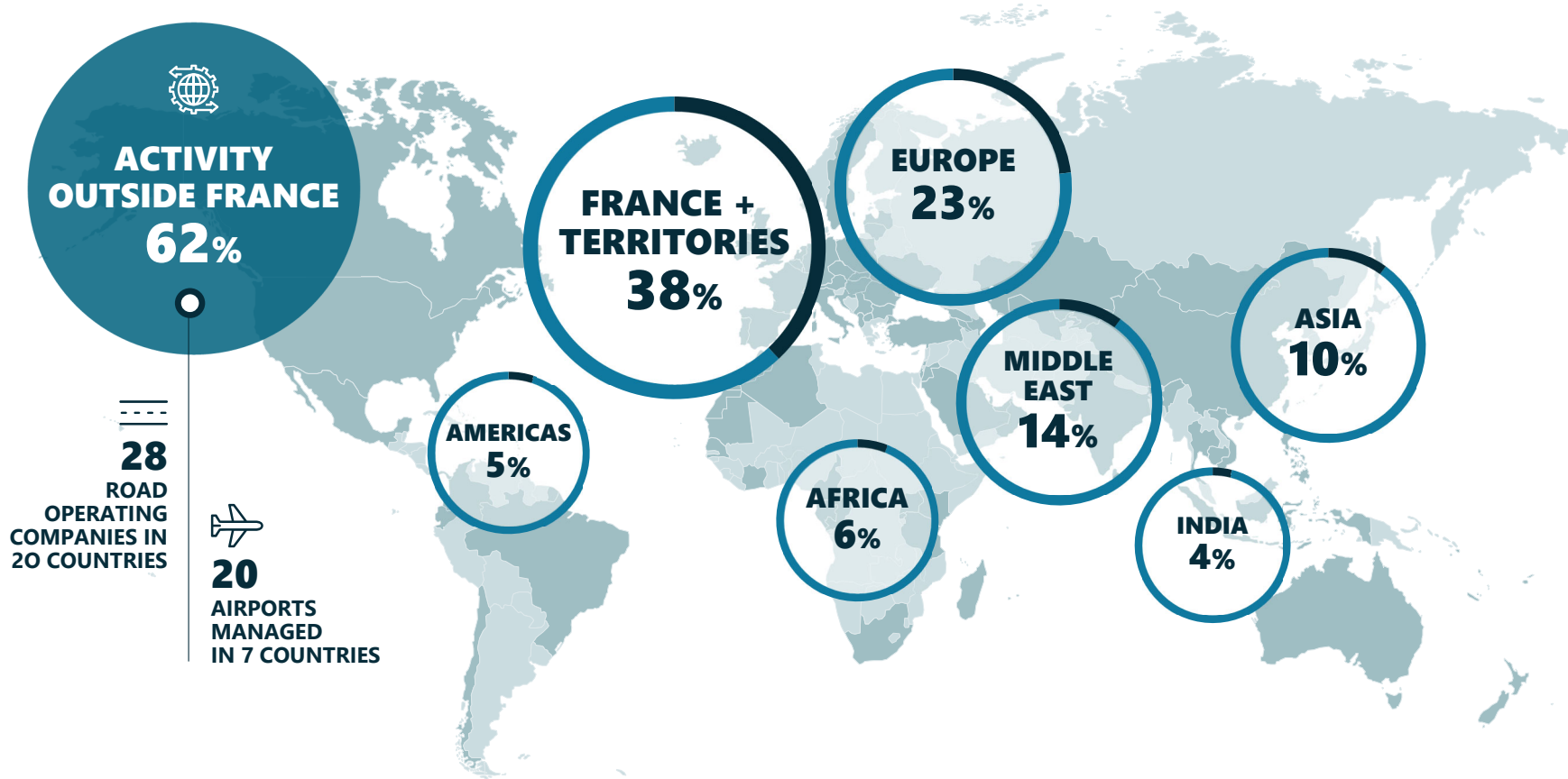




**IMAGINE  
CREATE  
ACHIEVE**  
*a sustainable future*

# our turnover worldwide



# 2021 key figures - Group

MENS  
Other

€1.16 bn 

**TURNOVER**

**62%**  
international

**79%**  
Consulting & engineering



**21%**  
Operation & mobility  
services

**28**

ROAD OPERATING  
COMPANIES

**17**

AIRPORTS

**43**

URBAN PARKING  
LOTS IN FRANCE

**ENR 22<sup>nd</sup>**   
ENGINEERING NEWS  
RECORD GLOBAL RANKING

**1<sup>st</sup>**

IN FRANCE

**8<sup>th</sup>**


IN EUROPE

## 2021 Turnover

Engineering breakdown

Transport  **44%**

Sustainable cities  **26%**

Water and Energy  **9%**



**€40 M**

DISTRIBUTABLE  
**NET PROFIT 2021**

**€144 M**  
EBITDA



**16,000**

**EMPLOYEES**  
IN THE WORLD

**62%** Consulting & engineering **38%** Operation & mobility services

# climate emergency, our absolute priority



## OUR 5 COMMITMENTS to take concrete action for the environment on a daily basis

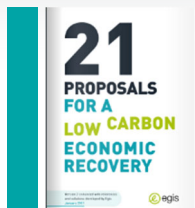
- Reduce our greenhouse gas emissions
- Reduce emissions from our clients' projects
- Strengthen carbon sequestration
- Evolving our business portfolio in line with the Paris Agreement
- Strengthen the resilience of territories and infrastructures



## OUR COMMITMENTS IN VIDEO



→ *During the Covid-19 crisis, Egis drew up 21 proposals for a low carbon economic recovery*



03. A sustainable, digital and innovative future

01.

# Egis in Romania



# Romania – Top Ongoing Projects



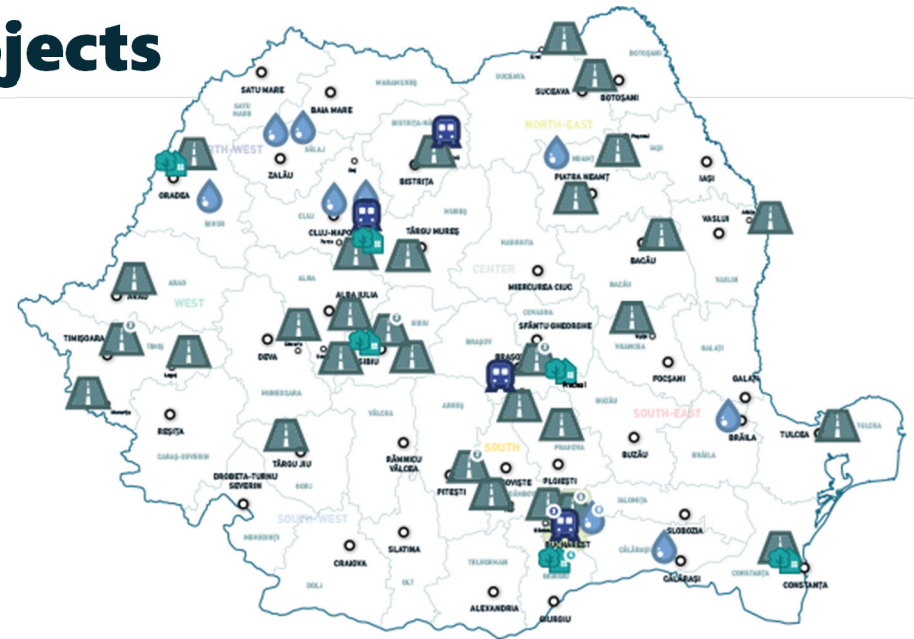
**James Hanson**  
Director Romania & Bulgaria

## ROADS

- **2022 - ongoing** Supervision of Design & Build of Brasov Bors 3A2 & 3B1 Motorway
- **2022 - ongoing** Supervision of Design & Build of Craiova – Pitești Road 4
- **2022 - ongoing** Supervision of Design & Build of Brasov Bors 3B5 Motorway
- **2022 - ongoing** Supervision of Design & Build of Brasov Bors 3B2 Motorway
- **2021 - ongoing** Feasibility Study for Craiova – Targu Jiu Expressway
- **2021 - ongoing** Supervision of Design & Build of Bucharest Southern Bypass Roads, Urban & Mobility

## WATER AND ENVIRONMENT

- **2023 – ongoing** supervision for the development of Water and Wastewater infrastructure in Ilfov, Ialomita and Giurgiu counties.
- **2022 – ongoing** Improvement of water and wastewater infrastructure in Satu Mare county
- **2022 – ongoing** Project management services for protection of Romanian coastline against erosion
- **2015 – ongoing** Improvement of water and wastewater infrastructure in Cluj and Salaj counties



## RAIL


- **2022 - ongoing** Rail section between Apahida and Ilva Mica
- **2020 - ongoing** Feasibility Study for Predeal – Brasov Railway

## AVIATION

- **2022 - ongoing** technical support the Strategic Airport Infrastructure Development Program at Bucharest Henri Coanda International Airport

# Romania

- 10% Water
- 2% Aviation & Buildings
- 10% Rail
- 78% Roads



**148** staff at the beginning of **2023**



more than **50** ongoing projects



**5** domains



# Egis in Romania 2022 - 2023

# 18%



**INCREASED TURNOVER**

€5.9M 2021 to €6.9M 2022

## OTHER IMPORTANT SUCCESSES

- **IT integration** an important foundation for growth
- **Credit line increase**
- **Renewed A3 supervision contracts**
- **eTalent** actively used (training, reviews)
- **Acquisition of ItaiROM**



# TEAM

## GROWTH

# 94

82 employees



# 148

with new acquisition



Sales	2021	2022
RAIL		€3M
ROADS & MOBILITY	€5.3M	€16M
WATER AND ENERGY	€0.2M	€2M
AVIATION		€0.1M
Building	€0.03M	
CONSULTING		€0.4M
Total Sales	€5.6M	€22M



# 300%

SALES GROWTH

€5.6M 2021  
to €22M 2022



02.

# Highlight Projects

